

ORGANISATION OVERVIEW

Consultancy & Advisory Transition

Specialist support for senior professionals moving from employment into consultancy, advisory and portfolio careers

Some senior professionals leaving an organisation already know what they want to do next.

They know their sector. They know where they add value. They may already have the relationships that lead to their first opportunities.

What they haven't necessarily had to do before is establish themselves in the market under their own name.

After years of operating with an organisation's brand, reputation and infrastructure around them, they now need to build their own positioning, visibility, offer, pricing and route to clients.

THE HANDOVER POINT

Where I fit

OUTPLACEMENT / CAREER TRANSITION

Explore what's next —> Choose a direction —> Consultancy / advisory / portfolio career

SPECIALIST SUPPORT FROM EUNICE

Positioning — Offer & pricing — Reputation & visibility — Relationships — Sales — Pipeline

I don't provide general outplacement, recruitment, CV support or executive search.

I work at the point where someone has chosen to build something of their own and needs to establish themselves, take it to market and start winning the right work.

THE SPECIALIST WORK

What I help with

01	Positioning	What do I want to become known for, and how do I communicate that clearly?
02	Offer & pricing	How should clients work with me, and how should I price the work?
03	Reputation & visibility	How do I become recognised and trusted under my own name?
04	Relationships	How do I turn an established network into opportunities without treating everybody like a sales lead?
05	Sales	How do I find buyers, lead conversations and confidently make offers?
06	Pipeline	How do I build beyond the first few introductions and referrals?

DESIGNED TO WORK ALONGSIDE

Outplacement & career-transition providers · Employers & People teams · Employment solicitors · Executive & career coaches

Support can sit alongside existing career-transition provision and can be delivered privately or with small groups depending on what is needed.

A QUESTION FOR YOUR TEAM

Do you already have specialist provision for what happens next?

If you're supporting senior professionals who are choosing consultancy, advisory or a portfolio career rather than another permanent role, let's talk.